



October 25-26, 2019

www.atetrainingexpo.com

253-473-6970

Company Information

Company: _____ Phone Number _____
 Attendee's Name: _____ ASA Member # _____ or Non-Member
 Address _____ Fri Lun - Yes - No
 City, State _____ Fri Sponsor Reception - Yes - No
 Email Address: _____ Sat Break - Yes - No Sat Lun - Yes - No

Payment Information

Check is enclosed, made payable to ASA Mail to: 7403 Lakewood Drive W., Ste 7, Lakewood, WA 98499
 Visa MasterCard American Express Expiration Date: _____ Security Code: _____
 Card Number: _____ Name on Card: _____
 Credit Card Billing Address: _____
 Signature: _____ Authorized Amount: _____

\$370 - Exclusive Early Bird ASA Membership Pricing, June 10 - July 17, 2019

\$425 - ASA Members All-Inclusive Package After July 17, 2019

\$525 - Non ASA Members All-Inclusive Package Pricing

\$350 - Educators All-Inclusive Package

\$250 - 6 hr Class or 2-3 hr Classes

Sponsored by:	Friday Morning	Instructor	Category	AMI
ESI	The Power of the Phone	8:30am 11:30am	Maylan Newton	6
Advanced Profession	The Technician Service Advisor Challenge	8:30am 11:30am	Greg Marshand	6
Delphi	ADAS Radar Ready Diagnostic	8:30am 11:30am	David Hobbs	
CTI	Advanced Alignment Diagnostics	8:30am 11:30am	Lonnie Hom	
Autologic	BMW Diesel - Air Management and Emissions Systems	8:30am 11:30am	Eric Scharping	
WTI	Diagnosing Difficult Deposit Related Concerns	8:30am 11:30am	Gary Smith	

Friday Lunch - Keynote Bill Haas 11:45am 1:00pm

Sponsored by:	Friday Afternoon	Instructor	Category	AMI
ESI	Confident Selling	1:30pm 4:30pm	Maylan Newton	6
The Group Training	Getting It Done - Strategies to Avoid Procrastination	1:30pm 4:30pm	Bill Haas	6
WTI	Advanced Labscope Class	1:30pm 4:30pm	Gary Smith	
Autologic	BMW/Mini ISTA and ISTA/P using J2534 Pass-thru	1:30pm 4:30pm	Eric Scharping	
CTI	Ford Power Stroke Diesel Fuel Systems & Updates	1:30pm 4:30pm	Lonnie Hom	
Delphi	Mode \$06 Data and Drive Cycle Diagnostics	1:30pm 4:30pm	David Hobbs	

Friday Sponsor Appreciation Reception - Taco Bar 4:30pm 7:00pm



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Sponsored by: **Saturday Morning**

Saturday Breakfast		7:00am	8:00am			
Advanced Profession	Exceptional Customer Handling Skills	8:30am	11:30am	Greg Marshand		6
ATI	Super Charge Your Front Counter Skills	8:30am	11:30am	Matthew Winslow		6
Delphi	Good C.O.P./Bad C.O.P	8:30am	11:30am	David Hobbs		
CTI	Modern Engine Condition Testing	8:30am	11:30am	Lonnie Hom		
CTI	Vehicle Communication Breakdown	8:30am	11:30am	Adam Robertson		
Autologic	VW Audi 2.0-liter GDI Diagnosis Repair	8:30am	11:30am	Chris Martino		

Sponsored by: **Saturday Afternoon**

Saturday Lunch - Keynote Gary Smith		11:45am	1:00pm			
The Group Training	Creating Value in Everything You Say, Do and Sell	1:30pm	4:30pm	Bill Haas		6
Advanced Profession	Time, Technicians, Productivity	1:30pm	4:30pm	Greg Marshand		6
Delphi	ECM/PCM Reflash, Reprogramming and J2534	1:30pm	4:30pm	David Hobbs		
WTI	GDI - Technology, Diagnosis and Field Issues	1:30pm	4:30pm	Gary Smith		
Autologic	Mercedes - Body Electronics Overview & Common Issues	1:30pm	4:30pm	Brandon Mathews		
CTI	Modern Diagnostic Techniques - The Pressure Is On	1:30pm	4:30pm	Adam Robertson		

= Management/Service Advisor Classes



Quick & Easy Hotel Reservations for ATE Attendees

October 25-26, 2019

DoubleTree by Hilton Spokane City Center

322 North Spokane Falls Court, Spokane, WA 99201

Call - 509-455-9600 for Reservations using Group Code: AUT